

Message Text

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PAGE 01 LOME 00951 011703Z

53

ACTION AF-06

INFO OCT-01 ISO-00 OPIC-06 EB-07 COME-00 /020 W

----- 123864

P 011620Z MAY 75

FM AMEMBASSY LOME

TO SECSTATE WASHDC PRIORITY 9083

UNCLAS LOME 0951

DEPARTMENT PASS OPIC

DEPT FOR AF/W MICHAEL WALTER

E.O. 11652: N/A

TAGS: BTRA, BTIO, BPRO, BGEN, TO

SUBJECT: MAJOR EXPORT OPPORTUNITY: DANIELS AND BELL

REF: A) LOME 632 B) LOME 1986, AUG 30, 1974

1. AMBASSADOR TODAY RECEIVED FOLLOWING
CABLE FROM TRAVERS BELL, DANIELS AND BELL, NYC:

"WE EXPECT TO COME TO LOME ON MAY 12. OUR DELEGATION
LED BY ME WILL INCLUDE REPRESENTATIVES FROM CHARLES T MAIN
AND OUR COINVESTMENT BANKERS. WE EXPECT TO PRESENT THE PRO-
POSAL TO THE REPUBLIC OF TOGO WHICH WILL INCLUDE THE ENGINEERING
AND IMPLEMENTATION STEPS AS WELL AS FINANCING. WE EXPECT TO
HAVE AGREEMENTS SIGNED BETWEEN CHARLES T MAIN AND THE RE-
PUBLIC OF TOGO FOR FOUR SPECIFIC PROJECTS: 1) CITY OF LOME,
2) TELA COMMUNICATION, 3) RAILROAD, 4) HYDRO ELECTRIC
DAM. WE ALSO EXPECT AN AGREEMENT TO BE SIGNED
BETWEEN THE REPUBLIC OF TOGO AND OURSELVES TO BECOME
FINANCIAL CONSULTANTS TO THESE PARTICULAR PROJECTS AND TO SERVE
IN A FINANCIAL AND ADVISORY CAPACITY TO BRING THE NECESSARY RE-
SOURCES TO TOGO TO ASSIST IN THEIR INFRASTRUCTURAL DEVELOP-
MENT. I WILL WIRE YOU ON MAY 7TH TO CONFIRM OUR TENTATIVE PLAN
AND WILL REQUEST THAT YOU THEN NOTIFY MINISTER DOGO AND HIS
STAFF OF OUR PLANS. I AM HOPEFUL THAT YOU AND OTHER EMBASSY
STAFF OFFICIALS WILL BE INVITED TO THE OFFICIAL PRESENTA-
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TION AND THAT THE MINISTER MIGHT SEE FIT TO HAVE THE PRESIDENT

AT THE PRESENTATION OF THIS INITIAL SAVE OF A 500 MILLION DOLLAR PROJECT".

2. DEPARTMENT PLEASE ADVISE TRAVERS BELL AS FOLLOWS:
AMBASSADOR APPRECIATES HIS CABLE AND REGRETS SHE WILL NOT BE IN LOME DURING HIS VISIT, BUT SHE WILL CONTACT HIM UPON ARRIVAL NEW YORK ON MAY 8. CHARGE JAMES CURRAN WILL WELCOME HIM AND OTHER REPRESENTATIVES IN LOME AND OFFER ALL POSSIBLE ASSISTANCE. EMBASSY WILL NOT RPT NOT ADVISE ANY GOT OFFICIALS OF BELL'S PLANS UNTIL REQUESTED BY HIM TO DO SO.

3. EMBASSY EXPECTS DANIELS AND BELL MAY HAVE BEEN IN CONTACT WITH OPIC. ACCORDINGLY, WOULD APPRECIATE ANY COMMENTS OPIC MAY HAVE. RAWLS

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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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